

**ELTEN**

Millions of people around the world wear ELTEN safety shoes at work. Your trust alone is obligational for us, to continuously optimize the performance of our shoes in the future, occupational risks with everyone new model and therefore make workplaces more and more safe.

To expand our Export Team, we are offering a position for the following full-time position:

SALES MANAGER DENMARK (m/f/d)

OUR OFFER

- Varied workplace with a diverse and independent range of tasks
- Home office with efficient EDP systems and modern means of communication
- Attractive salary and company car
- Experienced internal sales support
- Extensive talent promotion and development opportunities
- Successfully growing company with tradition and orientation towards the future

YOUR PROFILE

- Completed training or studies in the technical or commercial field
- At least 5 years of professional experience in sales, ideally in relevant areas of the footwear industry
- Distinct sales talent as well as cultivated and open appearance
- Commitment and high customer orientation
- Communicative and committed personality with the ability to set priorities and solve problems
- Confident in the use of common office programs and good computer skills
- Fluent Danish and Swedish, very good written and spoken English, ideally knowledge of German and/or Dutch

YOUR TASKS

- Development and expansion of the sales area Denmark – Sjælland. Occasional sales support towards Sweden
- Establishment and maintenance of customer relationships
- Demand- and customer-oriented quotation preparation as well as quotation follow-up and further negotiations
- Close cooperation with sales management, marketing, product management and office staff
- Observing and analyzing the international market and competitive situation and deriving and implementing market strategies
- Support in the organization and implementation of trade fairs and customer events
- Independent tour planning and reporting

INTEREST

If you are interested in this new task, please send us your complete application documents with salary expectations and possible starting date by e-mail to our HR team: Bewerbung@elten.com